

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sompo General Insurance Company Limited

Date: As on June 30, 2023

Sl.No.	Channels	For the Quarter Ended June 30, 2023		Upto the Quarter Ended June 30, 2023		For the Quarter Ended June 30, 2022		Upto the Quarter Ended June 30, 2022	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	49,264	4,172.58	49,264	4,172.58	39,347	2,317.80	39,347	2,317.80
2	Corporate Agents-Banks	1,18,001	9,827.39	1,18,001	9,827.39	1,45,548	9,790.62	1,45,548	9,790.62
3	Corporate Agents -Others	7,220	338.23	7,220	338.23	63	2.18	63	2.18
4	Brokers	3,04,260	49,870.02	3,04,260	49,870.02	4,98,422	47,808.50	4,98,422	47,808.50
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	2,927	28,572.65	2,927	28,572.65	1,835	16,244.12	1,835	16,244.12
	Officers/Employees	1,585	23,164.91	1,585	23,164.91	-	-	-	-
	Online (Through Company Website)	905	16.49	905	16.49	936	10,628.89	936	10,628.89
	Others	437	5,391.25	437	5,391.25	899	5,615.22	899	5,615.22
7	Common Service Centres(CSC)	8,081	127.88	8,081	127.88	15,196	83.53	15,196	83.53
8	Insurance Marketing Firm	1,185	115.10	1,185	115.10	252	57.91	252	57.91
9	Point of sales person (Direct)	64,872	7,736.92	64,872	7,736.92	58,375	6,496.97	58,375	6,496.97
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	41	14.82	41	14.82	442	18.24	442	18.24
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	Total (A)	5,55,851	1,00,775.60	5,55,851	1,00,775.60	7,59,480	82,819.84	7,59,480	82,819.84
14	Business outside India (B)								
	Grand Total (A+B)	5,55,851	1,00,775.60	5,55,851	1,00,775.60	7,59,480	82,819.84	7,59,480	82,819.84

Note:

(a) Premium means amount of premium received from business acquired by the source

(b) No of Policies stand for no. of policies sold

(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable